

(CORPORATE LETTERHEAD)

We the undersigned, (*full company name*), hereby state and represent that it is our corporate intention to enter into a contract with buyers for the products and services as specified below, subject to our sole acceptance of the terms and conditions of buyers final contract. This representation is made with our full corporate authority and responsibility.

Scope of Transaction:

(*Company Name*) requests that Buyers contract provide for the delivery of _____Metric Tons (MT) per month of (*product description*) beginning in (*month*) 2006 for a contract period of (*number*) (#) months. The company intends to negotiate this contract with all dispatch upon receipt of quotation.

Commodity:

Product Origin (If Applicable):

Specifications (see Exhibit A below):

Quantity/Month:

Contract Period:

Total Contract Quantity:

Cargo Size/Delivery:

Delivery Method: (Specify Preference: FOB/C&F/CIF)

Destination Port:

Discharge Rate/Day:

Refinery Location (If Applicable):

Procedures (If Applicable – Exhibit B):

BUYER Information

Company Name:

Full Address:

Company Signatory Name/Title:

Tel:

Fax:

Email Address:

Attorney Name/Affiliation:

BUYER Bank Information:

Name:

Bank Address:

Swift Code:

ABA No.:

Account Name:

Bank Officer Name:

Bank Tel:

Bank Fax:

(*Company Name*) is standing by to respond to your request for any additional information you may require prior to you issuing a contract. We look forward to working with you to successfully complete this transaction at the earliest opportunity.

Signature: _____

Witness: _____

Name: *(print)*

Name: *(print)*

Title: *(print)*

Title: *(print)*

Date: *(print)*

Date: *(print)*

(Corporate Seal)

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EXHIBIT A – PRODUCT SPECIFICATIONS

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EXHIBIT B – PROCEDURES

ImExGO RECOMMENDED PROCEDURES:

1. ImExGO (on behalf of Buyer) solicits SOFT OFFER or FCO from Seller
2. Buyer responds with HARD ICPO with full Company and Banking disclosures
3. Seller issues DRAFT Contract, and Banks exchange Proof of Product for Proof of Funds
4. Parties exchange hard copies of Final Contract
5. Buyer issues Non-operative L/C, awaiting Seller's issuance of Performance Bond
6. L/C opens, Funds transfer, Shipment begins as per Final Contract